

# Acknowledgements

2017 Annual Report

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#### **Research Grants**

#### Specialized Center of Research

The Specialized Center of Research Program funds multidisciplinary research by teams of leading-edge academic investigators that hastens the discovery and development of better treatments for leukemia, lymphoma and myeloma patients. A center is comprised of at least three independent research programs that are integrated and supported by scientific core laboratories.

William Carroll, MD, 2014 New York University School of Medicine

Dr. William Carroll is funded in part by Thomas Moore.

Irene Ghobrial, MD, 2014 Dana-Farber Cancer Institute

Helen Heslop, MD, 2014 Baylor College of Medicine

Carl June, MD, 2013 University of Pennsylvania Health System

Dr. Carl June is funded in part by the Cora and John H. Davis Foundation, the Topeka Community Foundation - Advisors Excel Team and an anonymous donor.

Thomas Kipps, MD, PhD, 2014 University of California, San Diego

Tak Mak, PhD, 2017 University Health Network

Ari Melnick, MD, 2016 Weill Cornell Medical College

Stephen Nimer, MD, 2018\* University of Miami

Robert Orlowski, MD, PhD, 2018\* The University of Texas MD Anderson Cancer Center

Andreas Strasser, MSc, FAA, PhD, 2018\*

Walter & Eliza Hall Institute of Medical Research

David Weinstock, MD, 2016 Dana-Farber Cancer Institute

Anas Younes, MD, 2017 Memorial Sloan Kettering Cancer Center

Dr. Anas Younes is funded in part by Patrick Allender, C.E. and Jean Andrews, Dr. Evelyn Bata, Beltway Cleaning Services, Valorie and Melvin Booth, Cynthia and Joe Bruno, Danielle D'Aiello, Danaher Corporation, The Irwin and Ginny Edlavitch Foundation, LIUNA Charitable Foundation, Al and Suzanne Lord, the J. Willard and Alice S. Marriott Foundation, Cynthia and Daniel Johnson, Caren and Phillip Merrick, Nancy and Patrick Minan, Beverly and Stephen Movius, Wendy and Mike O'Neil, Jim and Gail Palmer, Kathleen and Edward Quinn, the Starfish Foundation, Virginia Sheldon Jerome Foundation, and The William J. Shaw Family Foundation.

The following SCOR grant funding ended during FY17 and was funded, in part or full, by a donor:

- Dr. John Byrd was funded in part by Rita Cavanaugh and Gerald Kafka.
- Dr. Jonathan Licht was funded in part by the Kathryn Dent and John L. Tillman Charitable Fund.

#### Career Development Program (Scholars and Clinical Scholars)

The Career Development Program provides stipends to investigators of exceptional promise in the early stages of their careers, helping them devote their careers to research in leukemia, lymphoma or myeloma.

Omar Abdel-Wahab, MD, 2017 Memorial Sloan Kettering Cancer Center

Saro Armenian, DO, MPH, 2017 Beckman Research Institute of City of Hope

Uttiya Basu, PhD, 2016 Columbia University Medical Center

Julie Blander, PhD, 2015 Weill Cornell Medical College

Robert Bradley, MD, 2018\* Fred Hutchinson Cancer Research Center

Jan Burger, MD, PhD, 2014 The University of Texas MD Anderson Cancer Center

Dr. Jan Burger is funded in part by David Weinstein.

Fernando Camargo, PhD, 2016 Boston Children's Hospital

Jianjun Chen, PhD, 2018\* University of Cincinnati

Dr. Jianjun Chen is fully funded by The Marge & Charles Schott Foundation

Jerry Chipuk, PhD, 2017 Icahn School of Medicine at Mount Sinai

Dipanjan Chowdhury, PhD, 2015 Dana-Farber Cancer Institute

Tomasz Cierpicki, PhD, 2017 University of Michigan

Dr. Tomasz Cierpicki is fully funded by The Jake Wetchler Foundation.

Takeshi Egawa, MD, PhD, 2018\* Washington University School of Medicine in St. Louis

Thomas Fazzio, PhD, 2015 University of Massachusetts Medical School

Benjamin Garcia, PhD, 2016 Perelman School of Medicine at the University of Pennsylvania

Ramiro Garzon, MD, 2016 The Ohio State University Irene Ghobrial, MD, 2017 Dana-Farber Cancer Institute

Jolanta Grembecka, PhD, 2014 University of Michigan

David Guertin, PhD, 2016 University of Massachusetts Medical School

Katharine Hsu, MD, PhD, 2017 Memorial Sloan Kettering Cancer Center

Morgan Huse, PhD, 2015 Memorial Sloan Kettering Cancer Center

Peng Ji, MD, PhD, 2018\* Northwestern University

Amy Johnson, PhD, 2018\* The Ohio State University

Michael Kharas, PhD, 2018\* Memorial Sloan Kettering Cancer Center

John Koreth, MD, PhD, 2014 Dana-Farber Cancer Institute

Ming Li, PhD, 2015 Memorial Sloan Kettering Cancer Center

Ivan Maillard, MD, PhD, 2014 University of Michigan

Ravindra Majeti, MD, PhD, 2016 Leland Stanford Junior University

Constantine Mitsiades, MD, PhD, 2017

Dana-Farber Cancer Institute

Golam Mohi, PhD, 2014 SUNY Upstate Medical University

Ann Mullally, MD, 2018\* Brigham and Women's Hospital

Trista North, PhD, 2017 Beth Israel Deaconess Medical Center

Ryan O'Connell, PhD, 2018\* University of Utah

Ryoma Ohi, PhD, 2014 Vanderbilt University Medical Center

Sophie Paczesny, MD, PhD, 2015 Indiana University

\*Newly awarded or renewed grants in Fiscal Year 2018

Christopher Park, MD, PhD, 2018\* New York University School of Medicine

Talya Salz, PhD, 2014 Memorial Sloan Kettering Cancer Center

Joseph Scandura, MD, PhD, 2014 Weill Cornell Medical College

Xiaobing Shi, PhD, 2017 The University of Texas MD Anderson Cancer Center

Daniel Starczynowski, PhD, 2016 Cincinnati Children's Hospital Medical Center

Kimberly Stegmaier, MD, 2014 Dana-Farber Cancer Institute

Ulrich Steidl, MD, PhD, 2015 Albert Einstein College of Medicine

Enrico Tiacci, MD, 2014 University of Perugia

Raoul Tibes, MD, PhD, 2015 Mayo Clinic, Arizona

Wei Tong, PhD, 2014 Children's Hospital of Philadelphia

Dr. Tong was funded in part by The VWR Foundation.

Saad Usmani, MD, 2018\* Charlotte Mecklenburg Hospital Authority (Carolinas HealthCare System)

Dr. Saad Usmani is funded in part by the Carolinas Healthcare Foundation.

Geoffrey Uy, MD, 2018\*
Washington University in St. Louis

Christopher Vakoc, MD, PhD, 2016 Cold Spring Harbor Laboratory

Loren Walensky, MD, PhD, 2015 Dana-Farber Cancer Institute

Matthew Walter, MD, 2014 Washington University School of Medicine in St. Louis

Roland Walter, MD, PhD, MS, 2015 Fred Hutchinson Cancer Research Center

Dr. Roland Walter is fully funded by Dr. Dhaval Dhru.

Wenyi Wei, PhD, 2014
Beth Israel Deaconess Medical
Center

David Weinstock, MD, 2014 Dana-Farber Cancer Institute Hans-Guido Wendel, MD, 2015 Memorial Sloan Kettering Cancer Center

Dr. Hans-Guido Wendel is funded in part by Susan Reid.

Johnathan Whetstine, PhD, 2015 Massachusetts General Hospital

Catherine Wu, MD, 2015 Dana-Farber Cancer Institute

Xiaochun Yu, MD, PhD, 2015 Beckman Research Institute of City of Hope

Shan Zha, MD, PhD, 2014 Columbia University Medical Center

Chengcheng Zhang, PhD, 2014 The University of Texas Southwestern Medical Center

Jing Zhang, PhD, 2014 University of Wisconsin

Xiaolan Zhao, PhD, 2014 Memorial Sloan Kettering Cancer Center

#### Career Development Program (Special Fellows, Clinical Special Fellows and Fellows)

Shruti Bhatt, PhD, 2017 Dana-Farber Cancer Institute

George Burslem, MS, PhD, 2018\* Yale University

Sheng F. Cai, MD, PhD, 2017 Memorial Sloan Kettering Cancer Center

Hye Ji Cha, PhD, 2017 Boston Children's Hospital

Huan Chen, PhD, 2017 Boston Children's Hospital

Ryan Corces, PhD, 2018\* Leland Stanford Junior University

Ahmet Coskun, PhD, 2016 Leland Stanford Junior University

Madzia Crossley, PhD, 2017 Leland Stanford Junior University

Ana Carolina da Silva Almeida, PhD, 2017

Columbia University Medical Center

Sarah Deng, PhD, 2017 New York University Medical Center Dan Dominissini, PhD, 2016 The University of Chicago

Shannon Elf, PhD, 2018\* Brigham and Women's Hospital

Jonathan Esensten, MD, PhD, 2017 University of California, San Francisco

Dr. Jonathan Esensten is funded in part by an anonymous donor.

Craig Forester, MD, PhD, 2016 University of California, San Francisco

Jennifer Grants, PhD, 2018\* British Columbia Cancer Agency

Bingqian Guo, PhD, 2018\* Harvard Medical School

Sarah Hainer, PhD, 2017 University of Massachusetts Medical School

Lulu Hu, PhD, 2018\* The University of Chicago

Daichi Inoue, MD, PhD, 2018\* Memorial Sloan Kettering Cancer Center

Andrew Intlekofer, MD, PhD, 2016 Memorial Sloan Kettering Cancer Center

Neeraj Joshi, MSc, PhD, 2016 University of California, San Francisco

Yoon-A Kang, PhD, 2018\* Columbia University Medical Center

Richard Jason Lamontagne, PhD, 2018\*

The Wistar Institute

Fides Lay, PhD, 2017 University of California, Los Angeles

I-Ju Lee, PhD, 2016 Dana-Farber Cancer Institute

Stanley Lee, PhD, 2017 Memorial Sloan Kettering Cancer Center

Dr. Stanley Lee is funded in part by an anonymous donor.

Qiming Liang, PhD, 2016 Shanghai Institute of Immunology

Ruiting Lin, PhD, 2018\* Emory University

Priya Mathur, PhD, 2018\* The University of Chicago

Lucia Morgado Palacin, PhD, 2018\* Columbia University Medical Center Vera Mugoni, PhD, 2016 Beth Israel Deaconess Medical Center

Shannon Oda, PhD, 2018\* Fred Hutchinson Cancer Research Center

Dr. Shannon Oda is fully funded by Dr. Dhaval Dhru.

Tamara Ouspenskaia, PhD, 2018\* Broad Institute

Jelena Petrovic, PhD, 2017 University of Pennsylvania Health System

Lars Plate, PhD, 2016
The Scripps Research Institute

Russell Ryan, MD, 2017 Massachusetts General Hospital

Prabha Sarangi, PhD, 2016 Dana-Farber Cancer Institute

Anne Schuetz, PhD, 2017 University of Toronto

Ashima Shukla, PhD, 2018\* Sanford Burnham Prebys Medical Discovery Institute

Vipul Shukla, PhD, 2018\* La Jolla Institute for Allergy and Immunology

Eric Smith, MD, PhD, 2018\*
Memorial Sloan Kettering Cancer
Center

Srividya Swaminathan, PhD, 2017 Leland Stanford Junior University

Dr. Srividya Swaminathan is funded in part by an anonymous donor.

Elisa ten Hacken, PhD, 2018\* Dana-Farber Cancer Institute

Rachel Thijssen, PhD, 2018\* Walter & Eliza Hall Institute of Medical Research

Zuzana Tothova, MD, PhD, 2016 Dana-Farber Cancer Institute

Peter van Galen, PhD, 2017 Massachusetts General Hospital

Leandro Venturutti, PhD, 2018\* Weill Cornell Medical College

Matthew Witkowski, PhD, 2018\* New York University School of Medicine

Bas Wouters, MD, PhD, 2016 Erasmus University Rotterdam

Selwin Wu, PhD, 2017 Dana-Farber Cancer Institute

\*Newly awarded or renewed grants in Fiscal Year 2018

Heping Xu, PhD, 2016 Cincinnati Children's Research Foundation

Dongqing Yan, PhD, 2018\* The University of Utah

Chao Yang, PhD, 2016 The Johns Hopkins University School of Medicine

Noemi Zambetti, PhD, 2018\* University of California, San Francisco

Yu Zhang, PhD, 2018\* Boston Children's Hospital

Hufeng Zhou, PhD, 2016 Brigham and Women's Hospital

Jiajun Zhu, PhD, 2018\* Memorial Sloan Kettering Cancer Center

The following CDP grant funding ended during FY17 and was funded, in part or full, by a donor:

- Dr. Christopher Cogle was funded in part by the Kathryn Dent and John L. Tillman Charitable Fund.
- Dr. Irene Ghobrial was funded in part by the Kathryn Dent and John L. Tillman Charitable Fund.
- Dr. Saad Usmani was funded in part by the Carolinas Healthcare Foundation.

# Translational Research Program

The Translational Research Program supports outstanding investigators deemed by our expert advisors most likely to translate basic biomedical discoveries into new, safe and effective treatments, ultimately prolonging and enhancing patients' lives.

Ricardo Aguiar, MD, PhD, 2017 The University of Texas Health Science Center at San Antonio

lannis Aifantis, PhD, 2016, 2017 New York University School of Medicine Carl Allen, MD, 2018\* Baylor College of Medicine

Stephen Ansell, MD, PhD, 2018\* Mayo Clinic, Rochester

Dr. Stephen Ansell is fully funded by an anonymous donor.

Caroline Arber, MD, 2016 Baylor College of Medicine

Fotis Asimakopoulos, MB Bchir, PhD, 2018\*

University of Wisconsin

Jon Aster, MD, PhD, 2018\* Brigham and Women's Hospital

Francesco Bertoni, MD, 2017 Fondazione per la Ricerca e la Cura dei Linfomi nel Ticino

Ranjit Bindra, MD, PhD, 2018\* Yale University

Bruce Blazar, MD, 2018\* University of Minnesota Twin Cities

Marie Bleakley, MD, PhD, 2017 Fred Hutchinson Cancer Research Center

Mario Boccadoro, MD, 2016 Università degli Studi di Torino

Giulia Casorati, PhD, 2016 Fondazione Centro San Raffaele

Leandro Cerchietti, MD, 2016 Weill Cornell Medical College

Li Chai, MD, 2016 Brigham and Women's Hospital

George Daley, MD, PhD, 2018\* Boston Children's Hospital

Alexey Danilov, MD, PhD, 2018\* Oregon Health & Science University

Hema Dave, MD, MPH, 2018\* Children's Research Institute

Sandeep Dave, MD, MS, 2016 Duke University Medical Center

Kara Davis, DO, 2018\* Leland Stanford Junior University

Randall Davis, MD, 2017 The University of Alabama at Birmingham

Madhav Dhodapkar, MBBS, 2017 Yale University

Benjamin Ebert, MD, PhD, 2018\* Dana-Farber Cancer Institute

Todd Fehniger, MD, PhD, 2017 Washington University School of Medicine in St. Louis Adolfo Ferrando, MD, PhD, 2018\* Columbia University Medical Center

Dr. Adolfo Ferrando is funded in part by The Higgins Foundation.

Andrés Ferreri, MD, 2017 Fondazione Centro San Raffaele

Mark Frattini, MD, PhD, 2015 Columbia University Medical Center

Dr. Mark Frattini is funded in part by The Stephen Birnbaum Foundation.

Karin Gaensler, MD, 2018\* University of California, San Francisco

Jacqueline Garcia, MD, 2018\* Dana-Farber Cancer Institute

Lucy Godley, MD, PhD, 2017 The University of Chicago

Stephen Gottschalk, MD, 2016 Baylor College of Medicine

Douglas Graham, MD, PhD, 2016 Emory University

Dr. Douglas Graham is funded in part by the Melody Cronin Fund.

Steven Grant, MD, 2015 Virginia Commonwealth University

Dr. Steven Grant is funded in part by the Breeden-Adams Foundation.

Jolanta Grembecka, PhD, 2016 University of Michigan

Edwin Hawkins, PhD, 2018\* Walter & Eliza Hall Institute of Medical Research

Timothy Hughes, MD, FRACP, FRCPA, MBBS, 2017 South Australian Health & Medical Research Institute

Emmanuel Katsanis, MD, 2017 The University of Arizona

Michael Kharas, PhD, 2017 Memorial Sloan Kettering Cancer Center

Yong-Mi Kim, MD, PhD, MPH, 2017 Children's Hospital Los Angeles

Angela Koehler, PhD, 2018\* Massachusetts Institute of Technology

Marina Konopleva, MD, PhD, 2016 The University of Texas MD Anderson Cancer Center Larry Kwak, MD, PhD, 2018\* Beckman Research Institute of City of Hope

Dan Landau, MD, PhD, 2017 Weill Cornell Medical College

Ronald Levy, MD, 2018\* Leland Stanford Junior University

Timothy Ley, MD, 2018\*
Washington University School of
Medicine in St. Louis

William Matsui, MD, 2016 The Johns Hopkins University School of Medicine

Dr. William Matsui is funded in part by The Charles T. Bauer Charitable Foundation.

Constantine Mitsiades, MD, PhD, 2018\*

Dana-Farber Cancer Institute

Charles Mullighan, MD, MBBS, 2017 St. Jude Children's Research Hospital

Nikhil Munshi, MD, 2016 Dana-Farber Cancer Institute

Stephen Nimer, MD, 2018\* University of Miami

Teresa Palomero, PhD, 2017 Columbia University Medical Center

Jae Park, MD, 2018\*
Memorial Sloan Kettering Cancer
Center

Jun Qi, PhD, 2018\* Dana-Farber Cancer Institute

Noopur Raje, MD, 2017 Massachusetts General Hospital

Dr. Noopur Raje is funded in part by an anonymous donor.

Feyruz Rassool, PhD, 2016 University of Maryland at Baltimore

Katy Rezvani, MD, PhD, 2018\* The University of Texas MD Anderson Cancer Center

Alain Rook, MD, 2016 University of Pennsylvania Health System

Deepa Sampath, MD, 2018\* The Ohio State University

Ralph Sanderson, PhD, 2017 The University of Alabama at Birmingham

Stefanie Sarantopoulos, MD, PhD, 2016 Duke University Medical Center Guy Sauvageau, MD, PhD, FRCPC, 2017

Institut de Recherche en Immunovirologie et en Cancerologie

Guy Sauvageau, MD, PhD, FRCPC, 2018\*

Institut de Recherche en Immunovirologie et en Cancerologie

Barbara Savoldo, MD, PhD, 2018\* The University of North Carolina at Chapel Hill

David Scadden, MD, 2017 Massachusetts General Hospital

Lev Silberstein, MD, PhD, 2018\* Massachusetts General Hospital

Daniel Starczynowski, PhD, 2017 Cincinnati Children's Research Foundation

Ulrich Steidl, MD, PhD, 2017 Albert Einstein College of Medicine

Kris Thielemans, MD, PhD, 2016 Vrije Universiteit Brussel

Enrico Tiacci, MD, 2018\* University of Perugia

John Timmerman, MD, 2014 University of California, Los Angeles

Dr. John Timmerman is funded in part by Luppe and Paula Luppen Family Foundation.

Wei Tong, PhD, 2018\* Children's Hospital of Philadelphia

Amit Verma, MBBS, 2016 Albert Einstein College of Medicine

David Wald, MD, PhD, 2016 Case Western Reserve University School of Medicine

Roland Walter, MD, PhD, MS, 2016 Fred Hutchinson Cancer Research Center

Y. Lynn Wang, MD, PhD, 2017 The University of Chicago

Dr. Y. Lynn Wang is funded in part by Imagine a Cure for Leukemia.

George Weiner, MD, 2017 The University of Iowa

Amittha Wickrema, MD, PhD, 2017 The University of Chicago

Jianhua Yu, PhD, 2017 The Ohio State University

Dr. Jianhua Yu is funded in part by Niles Hushka, Jerome Solove, and an anonymous donor. Andrew Zannettino, PhD, 2018\* The University of Adelaide

Fenghuang Zhan, MD, PhD, 2018\* The University of Iowa

# Translational Research Program: Renewal

John Byrd, MD, 2015 The Ohio State University

Maria Figueroa, MD, 2017 University of Miami

Steven Grant, MD, 2018\* Virginia Commonwealth University

Ronald Hoffman, MD, 2017 Icahn School of Medicine at Mount Sinai

James Rubenstein, MD, PhD, 2017 University of California, San Francisco

Dr. James Rubenstein is funded in part by Leon Borchers and Lisa Scheer & Ed Cone

Steven Treon, MD, PhD, 2018\* Dana-Farber Cancer Institute

Li Zhang, MSc, MD, PhD, 2018\* University Health Network

The following TRP grant funding ended during FY17 and was funded, in part or full, by a donor.

- Dr. Richard Jones was funded in part by The Charles T. Bauer Charitable Foundation.
- Dr. Javier Pinilla was funded in part by Dorothy Fields.
- Dr. Roland Walter was fully funded by Dr. Dhaval Dhru (included in CDP section)

#### **MPN** Challenge Grants

This program is run in partnership with the MPN Research Foundation.

Angela Fleischman, MD, PhD, 2018\* University of California, Irvine

James Griffin, MD, 2018\* Dana-Farber Cancer Institute

Vivian Oehler, MD, 2018\* Fred Hutchinson Cancer Research Center Stephen Oh, MD, PhD, 2018\* Washington University in St. Louis

Rebekka Schneider, MD, PhD, 2018\* RWTH Aachen University

#### **IWMF Grants**

This program is run in partnership with the International Waldenstrom's Macroglobulinemia Foundation (IWMF).

Shahrzad Jalali, PhD, 2018\* Mayo Clinic

Larry Kwak, MD, PhD, 2018\* Beckman Research Institute of City of Hope

Sherie Morrison, PhD, 2018\* David Geffen School of Medicine at University of California, Los Angeles

Bruno Paiva, PhD & Jose Angel Martinez Climint, MD, 2018\* University of Navarra

Marzia Varettoni, MD, 2018\* Fondazione Italiana Linfomi Onlus

#### **Special Initiatives**

Ari Melnick, MD, 2015 Weill Cornell Medical College

Dr. Ari Melnick is funded in part by the Paul E. Singer Foundation Innovation Grant in DLBCL.

Markus Muschen, MD, PhD, 2017 Beckman Research Institute of City of Hope

Dr. Markus Muschen is funded in part by the Dr. Ralph and Marian Falk Medical Research Trust.

# Transforming CURES Initiative

John Crispino, PhD, 2016 Northwestern University

Reuben Kapur, PhD, 2016 Indiana University – Purdue University Indianapolis

Phillip Koeffler, MD, 2016 Cedars-Sinai Medical Center

Akiko Shimamura, MD, PhD, 2016 Boston Children's Hospital

#### Screen to Lead Program

Adolfo Ferrando, MD, PhD, 2018\* Columbia University Medical Center

Gary Reuther, PhD, 2018\*
H. Lee Moffitt Cancer Center &
Research Institute

#### Rising Tide Foundation for Clinical Cancer Research/LLS Patient-Focused Immunotherapy Initiative

David Gottlieb, MD, 2017 The University of Sydney

Ann Leen, PhD, 2017 Baylor College of Medicine

Ronald Levy, MD, 2017 Leland Stanford Junior University

Margaret Shipp, MD, 2017 Dana-Farber Cancer Institute

#### **New Idea Award**

A concept award that funds innovative approaches that may fundamentally change the understanding, diagnosis and/or treatment of blood cancers and related premalignant conditions.

 Dr. Craig Crews' funding ended during FY17 but he was funded in part by Dr. Nadia Christensen.

\*Newly awarded or renewed grants in Fiscal Year 2018

## **Partnerships**

#### Therapy Acceleration Program Partnerships

Acetylon Pharmaceuticals, Inc Boston, MA

Affimed Therapeutics AG Heidelberg, Germany

BioTheryX, Inc. Chappaqua, NY

Ivan Borrello, MD Johns Hopkins University Sidney Kimmel Comprehensive Cancer Center

Celator Pharmaceuticals, Inc Princeton, N.J Constellation Pharmaceuticals, Inc Cambridge, MA

Giulio Draetta, MD, PhD The University of Texas MD Anderson Cancer Center

Brian Druker, MD Oregon Health & Science University

Forty Seven, Inc. Menlo Park, CA

Irene Ghobrial, MD Dana-Farber Cancer Institute

ImmunGene, Inc. Camarillo, CA

Anand Jillella, MD Emory University Kiadis Pharma NV\* Amsterdam, Netherlands

Kite Pharma, Inc. Santa Monica, CA

Ronald Levy, MD

The Board of Trustees of the Leland Stanford Junior University

OncoPep, Inc.

North Andover, MA

Daniel Pollyea, MD University of Colorado

Stemline Therapeutics, Inc. New York, NY

#### **Advisors**

# Medical & Scientific Affairs Committee

Steve Rosen, MD, FACP \*
Beckman Research Institute of
City of Hope
Chair

Stephen Ansell, MD, PhD Mayo Clinic, Rochester

Leif Bergsagel, MD Mayo Clinic, Arizona

Ravi Bhatia, MD The University of Alabama at Birmingham

Renzo Canetta, MD\* former BMS

Alan D'Andrea, MD Dana-Farber Cancer Institute Giulio Draetta, MD, PhD The University of Texas MD Anderson Cancer Center

Philip Frost, MD, PhD former Imclone, Wyeth

Irene Ghobrial, MD Dana-Farber Cancer Institute

Catriona Jamieson, MD, PhD University of California, San Diego

Larry Kwak, MD, PhD Beckman Research Institute of City of Hope

Michelle LeBeau, PhD The University of Chicago

Ross Levine, MD Memorial Sloan Kettering Cancer Center Jonathan Licht, MD University of Florida

Alan List, MD H. Lee Moffitt Cancer Center & Research Institute

Susan O'Brien, MD University of California, Irvine

Franklin O. Smith, III, MD\* MedPace

# Therapy Acceleration **Program Advisors**

Dana Callow, MBA Boston Millennia Partners Chair

Adam Craig, MBBS, PhD Medarc Consulting C. Casey Cunningham, MD Santé Ventures

William Dalton, MD, PhD M2Gen

Giulio Draetta, MD, PhD The University of Texas MD Anderson Cancer Center

Ross Levine, MD Memorial Sloan Kettering Cancer Center

Ronald Levy, MD The Board of Trustees of the Leland Stanford Junior University

Vern Norviel, JD Wilson Sonsini Goodrich & Rosati

Susan M. O'Brien, MD The University of California, Irvine

<sup>\*</sup> Equity investment of \$750,000 in Fiscal Year 2017.

# 2017 National Recognition & Awards Program

We are pleased to recognize the extraordinary involvement of individuals, companies, corporations and organizations in their support of LLS and its mission. Those honored give of their time, talent and have made a significant difference in the lives of so many. To find out more about our awards program, please go to <a href="http://www.lls.org/national-awards-nomination">http://www.lls.org/national-awards-nomination</a>

Congratulations to all the 2017 awardees!

#### 2017 National Recognition & Awards Recipients

#### President's Award

Recognizes a volunteer whose personal commitment and dedication inspires and motivates others to support our mission.

Gary Thompson South Central Texas Chapter

#### Spiral of Life Award

Individual who contributes personal and professional talents to advance an LLS national campaign or program.

John Kellenyi (awarded posthumously) New Jersey Chapter

#### Vision for Life Award

Individual, corporation, or organization who, by thinking outside of the box, helped to create a new national campaign or program.

Rob Braley Mississippi & Louisiana Chapter

Gary Jobson Maryland Chapter

Frank N. Moore, MD, CellCycle Rocky Mountain Chapter

#### Dr. John J. Kenny Award

Member of medical community, a social worker, or a caregiver who supports patient services.

Matthew J. Matasar, MD Long Island Chapter

Jeffrey V. Matous, MD Rocky Mountain Chapter

Kim Schuetz Wisconsin Chapter

Marin Xavier, MD San Diego & Hawaii Chapter

# Dr. Kenneth B. McCredie Award

Individual or corporation who has supported LLS for at least 5 years and helped raise more than \$1 million.

Ray Authement, PhD Mississippi & Louisiana Chapter

Imagine A Cure for Leukemia LLS Canada

Lynne O'Brien National Capital Area Chapter

Rocky Mountain Chapter

Terumo BCT Rocky Mountain Chapter

The van Wieringen Family Wisconsin Chapter

# Partners Against Blood Cancer Award

#### Ruby (40+ vears)

Sigma Alpha Epsilon – Georgia Beta Georgia Chapter

#### Platinum (20+ years)

Melissa Abdouch Minnesota Chapter

Wayzata Central Middle School Minnesota Chapter

Wheel & Sprocket Wisconsin Chapter

#### Gold (15+ years)

680 The Fan Georgia Chapter

#### Silver (10+ years)

Cardinal Solutions Group Tri-State Southern Ohio Chapter

Hoxworth Blood Center Tri-State Southern Ohio Chapter

The Jewish Hospital - Mercy Health Tri-State Southern Ohio Chapter

Norton Healthcare Kentucky & Southern Indiana Chapter

Runners For Life Texas Gulf Coast Chapter

Michael Schuster Tri-State Southern Ohio Chapter

Judge Matt Sebesta Texas Gulf Coast Chapter

The Whitney Foundation Central California Chapter

#### Bronze (5+ years)

Galen College of Nursing Kentucky & Southern Indiana Chapter

Generac Power Systems, Inc Wisconsin Chapter Left Hand Brewing Company Rocky Mountain Chapter

Lehigh Valley Restaurant Group, Inc./ Red Robin Eastern Pennsylvania Chapter

San Diego Gas & Electric

San Diego & Hawaii Chapter

Sessions, Fishman, Nathan & Israel, LLC

Mississippi & Louisiana Chapter

Max Surikov

Tri-State Southern Ohio Chapter

UK Markey Cancer Center Kentucky & Southern Indiana Chapter

#### Chairman's Awards

# Chairman's Advocacy Citation

Pennsylvania State Representative Matt Baker - Chairman, Pennsylvania House of Representatives Health Committee Central Pennsylvania Chapter

# **Chairman's Leadership Citation**

Wayne Berson National Capital Area Chapter

Tam Driscoll Oregon SW Washington Idaho Montana Chapter

James P. Joseph Long Island Chapter

Tony Lubrano Long Island Chapter

Jason Ryan Texas Gulf Coast Chapter

Don Ed Wright South Central Texas Chapter

# **Special Recognition Citation**

Guy Brierre

Mississippi & Louisiana Chapter

Lisa Cooper

Greater Bay Area Chapter

Robert Covay

Greater Bay Area Chapter

Matt Eicheidinger

Minnesota Chapter

Chris Flores - League Champion South Central Texas Chapter

Douglas Grimmett Long Island Chapter

Chris Kegel

Wisconsin Chapter

John King

Kentucky & Southern Indiana

Chapter

The LIUNA Charitable Foundation National Capital Area Chapter

Rachel Peniche

San Diego & Hawaii Chapter

Bill Rawlings

Georgia Chapter

Chris Wilson Central California Chapter

Richard T. Wright

Western & Central New York

Chapter

Casey Zylla

Minnesota Chapter

#### 2017 Media Awards Recipients

Recipients have a record of excellence in promotional support & fundraising, as well as educating and informing the public of the LLS organization and its mission.

#### **Digital**

CARAT

New York, NY

Jim McKinnis
The Integer Group

Dallas, TX

Rene Miche

MVP Video Productions Mandeville, Louisiana

Kevin Mumphrey

MVP Video Productions

Mandeville, LA

NARS

New York, NY

#### **Print**

Biz New Orleans

Metairie, LA

Pam Deller

Lehigh Valley Style

Palmer Township, PA

Fort Worth Business Press

Fort Worth, TX

Lehigh Valley Style Palmer Township, PA

Pat Selcer

Lamar Advertising Company

Tulsa, OK

Tyler Media Group

Oklahoma City, OK

Lamar Advertising Company Guaynabo, Puerto Rico

#### Radio

Cox Media Group K99.1, WHKO-FM

Dayton, OH

Anna de Haro

iHeartMedia, Inc.

Dallas, TX

Josh Delozier

TheSpy - KOSU-FM

Oklahoma City, OK

iHeart Media, Inc.

Dallas, TX

iHeartMedia, Inc.

Tampa, FL

iHeartMedia, Inc. 100.3 FM - WHTZ

New York, NY

Skeery Jones

Z100 Elvis Duran & the Morning

Show

iHeartMedia, Inc.

New York, NY

KRMG

Tulsa, OK

myTalk 107.1 KTMY-FM

St. Paul, MN

Sam Nein iHeartMedia, Inc.

Tampa, FL

Andie Summers

Philadelphia, PA

TheSpy - KOSU-FM

Oklahoma City, OK

Alexis Thompson mvTalk 107.1

KTMY-FM

St. Paul, MN

Nancy Wilson

Cox Media Group

K99.1, WHKO-FM

Dayton, OH

92.5 XTU

WXTU-FM

Philadelphia, PA

#### **Television**

ABC 8News - WRIC-TV Richmond, VA

Barclay Bishop

WJBF NewsChannel 6

Augusta, GA

Leslie Bohl

WOAI-TV

News 4 San Antonio Today

 ${\sf San\ Antonio,\ TX}$ 

Eric Braate

KPRC 2

Houston, TX

Drew Carney

KGW-TV, NewsChannel 8

Portland, OR

CBS6 - WTVR-TV

Richmond, VA

Doug Dunbar

KTVT-TV, CBS 11 News

Fort Worth, TX

Fire on the Bayou

New Orleans, LA

New Orleans, LA

FOX23 News - KOKI-TV Tulsa, OK

Laura French

CBS6 - WTVR-TV

Richmond, VA

Good Day Street Talk

Fox 5 NY

New York, NY

Karen Grace

KENS 5 Eyewitness News

San Antonio, TX

Sonya D. Heitshusen

WHO-TV Channel 13
Des Moines, IA

KDFW - FOX 4 News

Dallas, TX

KENS 5 Eyewitness News

KENS-TV

San Antonio, TX

KGW-TV, NewsChannel 8

Portland, OR

KMBC 9 News

KMBC-TV

Kansas City, MO

KMOV Channel 4

KMOV-TV, CBS St. Louis, MO

KPRC 2

Houston, TX

KTVT-TV, CBS 11 News

Fort Worth, TX

John Kukla

KDFW-TV Dallas, TX

Clay Loney

FOX23 News Tulsa, OK

. . . . .

Larry Michael Washington Redskins

Washington Ashburn, VA

Larry Moore KMBC 9 News

Kansas City, MO

NBC10 Philadelphia

WCAU-TV

Bala Cynwyd, PA

Kerri O'Brien

ABC 8News - WRIC-TV Richmond, VA

,

Joe Silvestri Good Day Street Talk

Fox 5 NY

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Tina Stoklosa NBC10 Philadelphia

Bala Cynwyd, PA

Eileen Whelan

WJLA NewsChannel 8, ABC7

Arlington, VA

WHO-TV Channel 13

Des Moines, IA

WJBF NewsChannel 6 Augusta, GA

WJLA NewsChannel 8, ABC7 Arlington, VA

WLKY Channel 32 Louisville, KY

WOAI-TV - News 4 San Antonio Today San Antonio, Texas

WRGB Channel 6 News Schenectady, NY

#### Other

Mark Romig New Orleans Tourism & Marketing Corporation New Orleans. LA

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# The Volunteer Leadership Conference 2017 Elite Award Recipients

Recognize outstanding contributions and achievements of a select group of LLS volunteers and organizations making an extraordinary impact for LLS and its mission.

#### National Corporate Leadership Award

Corporation/organization with fundamental alignment to the LLS mission

United Food and Commercial Workers

# The Excellence in Policy Advocacy Award

Volunteers who have successfully advocated for policy changes that will have a real impact on blood cancer patients.

Kathy Hawkins Central Pennsylvania Chapter

#### **Philanthropy Award**

Individual, family, or foundation that demonstrates outstanding philanthropic leadership in support of LLS Mission.

Michael Copley Chairman, LLS's Beat AML Campaign

John Kellenyi Vice Chairman of LLS's Beat AML Campaign

#### Volunteer Leadership Award

Recognizes a volunteer with exemplary leadership and extraordinary dedication to LLS and its mission.

Brad Vick Minnesota Chapter

#### **Pinnacle Award**

Individual who has demonstrated exceptional leadership, dedication, and extraordinary commitment to LLS campaign fundraising efforts and the overall LLS mission.

John Greene Greater Bay Area Chapter

#### Patti Robinson Kaufmann Spirit Award

An incredible patient access volunteer and survivor.

Theresa Stevens San Diego/Hawaii Chapter

#### Robert de Villiers Award

The highest honor and pinnacle of achievement for a volunteer, named after the son of LLS's founders.

Dave Frantze Mid America Chapter

#### **Donors**

We gratefully acknowledge the individuals, foundations and corporations that generously supported LLS's mission during this fiscal year.

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- PA Patient Access
- PP Public Policy
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16 The Newsletter Pro NextEra Energy, Inc. The Niello Company Nimble Storage NOCO Guy Nohra Georgia North North American Development Group Northwell Health The Northwest Company, LLC Northwestern Mutual Foundation (WI) Norton Cancer Institute Norton Rose Fulbright US, LLP Nova Restoration NPL Construction Company **NWN** Corporation Morgan O'Brien OHC Richard Ojeda Olafson Foundation Chad O'Leary The Omer Foundation Wendy and Mike O'Neil Nita and Michael Onustock Ostroff Associates Oxford Development

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# **Legacy Circle**

Legacy Circle honors those who designate LLS as a beneficiary of their will, trust, retirement account or insurance policy, or fund a charitable gift annuity. We list our newest members below along with those whose bequests of \$10,000 or more were received this year.

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Edward Mitchell Badgett\*

Ralph Barone\*

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Evelyn Wenzel Modrzewski\*

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Kyle Mostransky

Marilyn Pancoast (in memory of

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Kathleen Patrissi\*

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Eunice Weed\*

Abie Werth\*

Marna Wickesberg\*

Richard Windgassen\*

Catherine Woodfield\*

Hal and Shirley Wright\*

Anonymous (4)

\* Deceased

#### **Research Portfolios**

LLS Research Portfolios are groups of research projects organized around a specific blood cancer interest. The list below includes donors that generously invested in a specific LLS research portfolio during this fiscal year.

Acute Lymphoblastic Leukemia Research Portfolio is funded in part by Lisa Norcia and Barry Cheskin.

Chronic Lymphocytic Leukemia Research Portfolio is funded in part by the American Construction Company, the George L. Shields Foundation, Inc., John Marten, Randy and Deborah Daniel Charitable Family Foundation and Arlene Schafer.

Chronic Myelogenous Leukemia Research Portfolio is funded in part by Abbeville Family Partnership, Charles Godchaux - Charles Foundation, Becky Godchaux, Thomas McCarthy, and Leslie and Larry Nance.

Hodgkin Lymphoma Research Portfolio is funded in part by AM Charity Fund.

Myeloma and Waldenstrom Macroglobulinemia Research Portfolio is funded in part by the Carlson Family Foundation Inc., Niles Hushka, the Names Family Foundation and Sara Warren.

#### Aggressive Non-Hodgkin Lymphoma Research Portfolio is

funded in part by Donna Hartman, Lisa Norcia and Barry Cheskin.

Indolent Non-Hodgkin Lymphoma Research Portfolio is funded in part by the Dyer Family Foundation, Cristine and Timothy Lindenfelser, and Michael Smith.

#### Pediatric and Young Adult Blood Cancer Research Portfolio

is funded in part by American Construction Company, EFESTĒ Franklin American Mortgage Company, Megan's Wing Foundation, The Rhoda and David Chase Family Foundation, Inc., Team Bright Side, the Thomas and Agnes Carvel Foundation, and the Wawa Foundation.

#### Lymphoma Diagnostics Program

is funded in part by Chiyoko Furukawa.

**Mission Portfolio** is funded in part by Ping Y. Tai Foundation, Inc.

Patient Services Program is funded in part by CareFirst BlueCross BlueShield and the Gerald and Paula McNichols Family Foundation.

#### LIUNA Charitable Foundation Specialized Center of Research is

funded in part by The Jim Jacobs Charitable Foundation, the LIUNA Charitable Foundation, Angela and Gary Trovato, and Cathy and Scott Zeilinger.

Therapy Acceleration Program is funded in part by the Carter Family in loving memory of Jason, The Phase Foundation, and The Sence Foundation.

#### The Susan Lang Pay-It-Forward Transportation Assistance

Program is funded in part by the Abby Fund, Angel Wings Foundation, the Butler Family Foundation, Capitol Federal Foundation, the Dallas Foundation, the Enrichment Foundation, Forest County Potawatomi Foundation, the Lang/Stiglitz Family Fund, the Mader Foundation, The Orear Charitable Foundation, Pharmacyclics, Stater Brothers, Subaru Pediatric Cancer Foundation, and The W. O'Neil Foundation, Inc.

The Harry T. Mangurian, Jr. Beat **AML Project** is funded in part by James Allen, The Altschul Foundation, Timothy Babich, The Boldt Family Philanthropy Fund, S. Lori Brown, Michael Capone, the Carlton Family Foundation, The Charles T. Bauer Charitable Foundation, Comier, Liz and Michael Copley, Dhaval Dhru, Ed & H. Pillsbury Foundation, F.M. Kirby Foundation, Inc., Kristin and John Hyland, The Jake Wetchler Foundation. For Julie Foundation. Inc., Robert E. Gallagher Charitable Trust, Cynthia and Frank Gasztonyi, the Hildegarde D. Becher Foundation, Inc., HM Insurance Group, J.T. Tai & Co. Foundation, Inc., Diana and Murray Johnson, the Kathryn Dent and John L. Tillman Charitable Fund, Kayleen Larson Legacy Foundation, Mary Beth and Christopher Kearns, John B. Kellenyi, Emily and Neil Kishter, Lisa and Steven Kristel, The Kroll Family Foundation, Paul Leinwand, Lieblich Family Gift Fund, The Lyon Family Foundation, Clyde S. McGregor and LeAnn Pedersen Pope, The Norcross Foundation, Inc. In Memory of Herrick F. Norcorss, Jr. (Rick), Donald Porteous, Rahr Corporation, The Rogers Family Foundation, The ROMA Foundation, Pat and Jeff Sachs, Barb & Tom Stayton, Donald Steiner, The Stephen Birnbaum Foundation, Pam and Patrick Sullivan, Peace Sullivan, Team b.strong, Tom and Virginia Jennaro Family Foundation, Inc., Beth and Natan Vaisman, the Wawa Foundation, West Endowment, Brenda and James Wishbow, and Caroline Young.

#### **Endowment Funds**

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# Leadership

#### **National Board**

Volunteers serve on our National Board of Directors providing leadership and governance to help find blood cancer cures.

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#### Executive Leadership

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#### Andrew S. Coccari

Executive Vice President Chief Product Officer

#### **Danielle Gee**

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#### Kathy Griesenbeck

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#### Marcie Klein

Executive Vice President
Chief Communications Officer

#### Rosemarie Loffredo

Executive Vice President Chief Financial Officer

#### Gwen Nichols, MD

Executive Vice President Chief Medical Officer

#### Tom Osgood

Executive Vice President
Chief Human Resources Officer

#### Alice Rodd O'Rourke

Executive Vice President Chief Development Officer

# The Leukemia & Lymphoma Society of Canada

#### Shelagh Tippet-Fagyas

President Canadian Operations

#### **Offices**

#### **United States:**

https://www.lls.org/ chapter-selection-page

#### Canada:

http://www.llscanada.org/ chapter-selection-page

#### **OUR MISSION**

Cure leukemia, lymphoma, Hodgkin's disease and myeloma, and improve the quality of life of patients and their families.





# **Financials**

2017 Annual Report

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Notes to Consolidated Financial Statements

# **Independent Auditors' Report**

#### The Board of Directors The Leukemia & Lymphoma Society, Inc.:

We have audited the accompanying consolidated financial statements of The Leukemia & Lymphoma Society, Inc. (LLS), which comprise the consolidated balance sheet as of June 30, 2017, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the **Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Leukemia & Lymphoma Society, Inc. as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

#### **Report on Summarized Comparative** Information

We have previously audited LLS's consolidated financial statements, and we expressed an unmodified opinion on those audited consolidated financial statements in our report dated November 2, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

KPMG LLP

October 27, 2017

# **Consolidated Balance Sheet**

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (with comparative amounts at June 30, 2016) (In thousands)

Assets	2017	2016
Cash and cash equivalents	\$ 41,401	18,596
Prepaid expenses and other assets	3,613	2,906
Contribution and other receivables, net (note 5)	17,785	17,244
Investments (note 3)	209,421	168,293
Fixed assets, net (note 8)	10,119	16,946
Total assets	\$ 282,339	223,985
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 21,711	13,655
Deferred revenue (note 6)	14,028	12,916
Awards and grants payable (note 2)	64,052	60,451
Co-Pay assistance payable (note 2)	20,071	13,469
Other long-term liabilities (note 9)	3,167	1,638
Total liabilities	123,029	102,129
Commitments and contingencies (notes 2 and 10)		
Net assets (note 4):		
Unrestricted	126,993	84,178
Temporarily restricted	29,161	34,241
Permanently restricted	3,156	3,437
Total net assets	159,310	121,856
Total liabilities and net assets	\$ 282,339	223,985

# **Consolidated Statement of Activities**

The Leukemia & Lymphoma Society, Inc. / Year ended June 30, 2017 (with summarized totals for the year ended June 30, 2016) (In thousands)

		Temporarily	Permanently	Tota	I
<u> </u>	Unrestricted	restricted	restricted	2017	2016
Operating revenue:					
Campaign contributions \$	237,443	21,077	5	258,525	258,839
Less direct donor benefit costs	(25,955)		<u>_</u>	(25,955)	(26,348)
Net campaign contributions	211,488	21,077	5	232,570	232,491
Co-Pay contributions (note 2)	_	77,779	_	77,779	46,379
Therapy acceleration program contractual return (note 1)	29,548	_	_	29,548	_
Donated services, goods and media (note 7)	14,594	_	_	14,594	11,175
Legacies and other revenue	5,276	15	_	5,291	7,946
Service revenue	3,847	_	_	3,847	_
Net interest and dividend income	2,730	136	_	2,866	1,352
Net assets released from restrictions (note 2):					
Co-Pay assistance	78,591	(78,591)	_	_	_
Satisfaction of other donor restrictions	26,426	(26,426)	_	_	_
Total operating revenue	372,500	(6,010)	5	366,495	299,343
Operating expenses (notes 7 and 11):					
Program services:					
Research	65,067			65,067	54,691
		_	_		
Patient and community service	125,677 48,138	_	_	125,677 48,138	89,209
Public health education	•	_	_	,	42,881
Professional education	21,698			21,698	15,373
Total program services	260,580			260,580	202,154
Supporting services:					
Management and general	29,049	_	_	29,049	27,553
Fund raising	47,656		<u> </u>	47,656	44,749
Total supporting services	76,705		<u> </u>	76,705	72,302
Total operating expenses	337,285	_	_	337,285	274,456
Change in net assets from operating activities	35,215	(6,010)		29,210	24,887
Foreign currency translation adjustment	(180)	(4)		(184)	(110)
Net increase (decrease) in fair value of investments (note 3)	7,780	648	_	8,428	, ,
	7,780		(206)	8,428	(4,157)
Net assets transferred and reclassified	<u>_</u> _	286	(286)		552
Change in net assets	42,815	(5,080)	(281)	37,454	21,172
Net Assets:					
Beginning of year	84,178	34,241	3,437	121,856	100,684
End of year \$	126,993	29,161	3,156	159,310	121,856
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# **Consolidated Statement of Functional Expenses**

The Leukemia & Lymphoma Society, Inc. / Year ended June 30, 2017 (with comparative totals for the year ended June 30, 2016) (In thousands)

		Pro	Program Services	es		Supp	Supporting Services	es			i	
		Patient and	Public	Drofossional		Management	Т - Ц	,	Total	a	Direct donor benefit costs	onor
	Research	service	education	education	Total	general	raising	Total	2017	2016	2017	2016
Awards and grants (note 2)	\$ 42,219	I	I	I	42,219	I	I	I	42,219	40,011	I	I
Therapy acceleration program (note 2)	4,711	I	I	I	4,711	I	I	I	4,711	9,343	I	I
Clinical trial	2,142	I	I	I	2,142	I	I	I	2,142	I	I	I
Financial aid to patients	I	1,703	I	I	1,703	I	I	1	1,703	1,299	I	1
Co-Pay assistance (note 2)	I	72,969	I	I	72,969	I	I	I	72,969	40,030	I	I
Co-Pay processing fees	I	4,595	I	I	4,595	I	I	I	4,595	3,375	I	I
Donated services, goods and												
media (note 7)	4,021	2,563	4,095	245	10,924	279	3,391	3,670	14,594	11,175	I	I
Salaries and employee benefits												
and taxes (note 9)	5,840	25,488	24,124	12,572	68,024	16,212	17,466	33,678	101,702	90,623	I	I
Professional fees	2,946	3,891	4,798	2,473	14,108	3,580	5,019	8,599	22,707	18,658	3,305	1,725
Printing, advertising, and supplies	97	3,489	3,819	1,292	8,697	2,166	6,718	8,884	17,581	16,794	5,090	5,052
Occupancy, telephone and												
insurance (note 10)	367	3,174	2,882	1,186	7,609	1,719	2,583	4,302	11,911	11,863	I	I
Travel and meetings	817	2,056	2,329	1,625	6,827	1,854	1,485	3,339	10,166	7,482	14,877	13,672
Equipment rentals and maintenance	1,109	1,256	1,209	689	4,263	1,032	1,021	2,053	6,316	4,828	I	I
Postage and shipping	17	1,309	1,878	362	3,566	390	2,624	3,014	6,580	7,302	I	I
Miscellaneous	170	1,233	1,026	929	2,985	689	701	1,390	4,375	5,223	2,683	5,899
Impairment of fixed assets (note 8)	ļ	I	I	I	I	I	5,434	5,434	5,434	I	I	I
Depreciation and amortization	611	1,951	1,978	869	5,238	1,128	1,214	2,342	7,580	6,450		1
Total expenses	\$ 65,067	125,677	48,138	21,698	260,580	29,049	47,656	76,705	337,285	274,456	25,955	26,348

# **Consolidated Statement of Cash Flows**

The Leukemia & Lymphoma Society, Inc. / Year ended June 30, 2017 (with comparative amounts for the year ended June 30, 2016) (In thousands)

	_	2017	2016
Cash flows from operating activities:			
Change in net assets	\$	37,454	21,172
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Net (increase) decrease in fair value of investments		(8,428)	4,157
Impairment of fixed assets		5,434	_
Depreciation and amortization		7,580	6,450
Provision for uncollectible accounts		188	(445)
Changes in operating assets and liabilities:			
Prepaid expenses and other assets		(707)	3,143
Contributions and other receivables		(729)	(7,810)
Accounts payable and accrued expenses		8,056	(3,320)
Other long-term liabilities		1,529	197
Deferred revenue		1,112	(4,886)
Awards and grants payable		3,601	(8,884)
Co-Pay assistance payable	_	6,602	(996)
Net cash provided by operating activities	_	61,692	8,778
Cash flows from investing activities:			
Purchases of fixed assets		(6,187)	(8,570)
Purchases of long-term investments		(117,279)	(238,736)
Sales of investments	_	84,579	204,227
Net cash used in investing activities	_	(38,887)	(43,079)
Net increase (decrease) in cash and cash equivalents		22,805	(34,301)
Cash and cash equivalents at beginning of year	_	18,596	52,897
Cash and cash equivalents at end of year	\$ =	41,401	18,596

### **Notes to Consolidated Financial Statements**

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

#### 1) Organization and Summary of Significant Accounting Policies

#### A) Organization

The Leukemia & Lymphoma Society, Inc. (LLS) is the world's largest voluntary health agency dedicated to finding cures for blood cancers and providing services to blood cancer patients, their families, and caregivers. LLS's mission is to cure leukemia, lymphoma, Hodgkin's disease, and myeloma and improve the quality of life of patients and their families. LLS research grants have funded many of today's most promising advances for the treatment of blood cancer patients, including targeted therapies and immunotherapies. LLS is a leading source of publicly available information regarding blood cancer, and education and support programs. LLS influences public policies that accelerate the development and approval of new blood cancer therapies and advocates for all blood cancer patients and their families, helping patients navigate their cancer treatments and access to quality, affordable and coordinated care. LLS is dedicated to removing barriers to care by representing the healthcare and medical research interests of patients and families to policy makers at all levels of government.

#### B) Principles of Consolidation

The accompanying consolidated financial statements include the accounts of LLS that encompass the National Office of LLS and its fifty-six chapters in the United States, and LLS's not-for-profit affiliates, including The Leukemia & Lymphoma Society of Canada, Inc. (LLSC) and its five chapters in Canada, The Leukemia & Lymphoma Society Research Programs, Inc. (LLSRP), The Leukemia & Lymphoma Society Research Foundation (LLSRF), Beat AML, LLC (BAML) and PearlPoint Cancer Support, Inc. (PPCS). Effective March 28, 2016, LLS became the sole member of PPCS. As part of the assumption of control, LLS recognized a transfer of net assets of \$552. All significant intercompany and intra-LLS accounts and transactions have been eliminated in consolidation.

#### C) Tax-Exempt Status

LLS, LLSRP, LLSRF and PPCS qualify as charitable organizations as defined by Internal Revenue Code Section 501(c)(3) and, accordingly, are exempt from federal income taxes under Internal Revenue Code Section 501(a). Additionally, since these organizations are publicly supported, contributions qualify for the maximum charitable contribution deduction under the Internal Revenue Code.

LLSC is registered as a charitable organization under the Income Tax Act (Canada) and is, therefore, not subject to income taxes if certain disbursement requirements are met.

BAML is a single-member limited liability company and is a disregarded pass-through entity. Accordingly, all revenue and expenses are included in LLS. Income of BAML is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) consistent with LLS.

LLS and PPCS recognize the effect of income tax positions only if those tax positions are more likely than not to be sustained. Income generated from activities unrelated to exempt purposes are subject to tax under Internal Revenue Code Section 511. There were no entities that recognized any unrelated business income tax liability for the years ended June 30, 2017 and 2016.

#### D) Estimates

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires LLS's management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The significant estimates made in the preparation of these consolidated financial statements include the fair value of alternative investments, allowance for uncollectible accounts, allocation of expenses, and valuation of donated goods, services and media. Actual results could differ from those estimates.

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

#### E) Risks and Uncertainties

LLS invests in various investment securities. Investment securities are exposed to various risks such as interest rate risks, fluctuations in market values, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated balance sheet.

LLS's principal source of revenue is contributions by the general public. Accordingly, LLS's operations are dependent upon individual contributions, that are affected by general economic conditions, employment levels, and other factors over which LLS has little or no control. By contrast to the granularity of the general public donations, the Co-Pay program in 2017 and 2016 was funded by eight and nine donors, respectively. In addition, the Beat AML Master Trial was primarily funded by five donors in 2017.

#### F) Summarized Financial Information

The consolidated financial statements are presented with 2016 summarized or comparative information. With respect to the consolidated statement of activities, such prior year information is not presented by net asset class and, in the consolidated statement of functional expenses, 2016 expenses by object are presented in total rather than by functional category. Accordingly, such information should be read in conjunction with LLS's 2016 consolidated financial statements from which the summarized information was derived.

#### G) Subsequent Events

LLS evaluated subsequent events after the balance sheet date of June 30, 2017 through October 27, 2017, which was the date the consolidated financial statements were issued, and concluded that no additional disclosures are required.

### H) Net Asset Classifications

To ensure observance of limitations and restrictions placed on the use of resources available to LLS, funds that have similar characteristics have been classified into three net asset categories as follows:

*Unrestricted net assets:* Consist of funds that are fully available, at the discretion of LLS's Board of Directors, for LLS to utilize in any of its programs or supporting services.

Temporarily restricted net assets: Consist of funds that are restricted by donors for a specific time period and/or purpose.

Permanently restricted net assets: Consist of funds that contain donorimposed restrictions requiring that the principal be invested in perpetuity. Income earned on these funds is recorded as temporarily restricted net assets and is released from restriction when the donor stipulated purpose has been fulfilled and/or the amount has been appropriated in compliance with the Board-approved spending policy (note 4).

# I) Foreign Currency Translation

LLSC uses the Canadian dollar as its functional currency. Accordingly, the currency translation of the financial statements of LLSC to U.S. dollars is included as a translation adjustment in the consolidated statement of

#### J) Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. The three levels of the fair value hierarchy are as follows:

Level 1 inputs are quoted or published prices (unadjusted) in active markets for identical assets or liabilities that a reporting entity has the ability to access at the measurement date.

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

Level 2 inputs other than quoted or published prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 unobservable inputs for the asset or liability.

LLS follows the provisions of Accounting Standards Codification (ASC) 820, Fair Value Measurement, for its alternative investments that do not have readily determinable fair values, including hedge funds, limited partnerships, and other funds. This guidance allows, as a practical expedient, for the estimation of the fair value of investments in investment companies for which the investment does not have a readily determinable fair value, using net asset value (NAV) per share or its equivalent, as reported by the investment managers.

The classification of investments in the fair value hierarchy is not necessarily an indication of the risks, liquidity, or degree of difficulty in estimating the fair value of each investment's underlying assets and liabilities.

#### K) Contributions, Grants and Deferred Revenue

Contributions are recorded as revenue, at their fair value, when received or promised unconditionally. Contributions received with donor restrictions that limit their use are reported as either temporarily or permanently restricted revenue. When a donor restriction is met through the passage of time or fulfillment of a purpose restriction, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Conditional contributions are recognized as revenue when the conditions have been substantially met. Certain grants are accounted for as exchange transactions whereby revenue is recognized when the related expenses are incurred. Amounts received under these arrangements but not yet expended are reported as deferred revenue.

### L) Therapy Acceleration Program Contractual Return

In January 2009, as part of its Therapy Acceleration Program (TAP), LLS entered into an agreement with Celator Pharmaceuticals, Inc. (Celator) through which LLS provided funding of approximately \$4,100 to Celator in support of the Phase 2 study of Celator's lead compound Vyxeos™ (daunorubicin and cytarabine liposome for injection) for the treatment of Acute Myeloid Leukemia (AML). From 2012 through 2016, LLS provided funding of an additional \$5,000 for the Phase 3 clinical study of Vyxeos™. LLS provisions of funding to Celator were based on clinical milestones.

As part of the agreement, Celator was obligated to make payments to LLS relative to the timing of the product commercialization and other liquidity events. In July 2016, Jazz Pharmaceuticals (Jazz) completed the purchase of Celator, triggering a payment of \$13,716 to LLS. In late 2016, Jazz terminated the agreement with LLS triggering a onetime contract termination fee of \$11,612 to eliminate potential future royalty payments related to Vyxeos. The total amount of the return to LLS from its TAP investment in Celator was \$25,328.

The remaining 4,220 of TAP contractual return comes from various other TAP investments.

#### M) Service Revenue

Service revenue is accounted for as an exchange transaction whereby revenue is recognized when the related expenses are incurred. Amounts received under these arrangements but not yet expended are reported as deferred revenue.

#### N) Donated Goods and Services

LLS has determined that certain of the donated goods and services it receives meet the criteria for recognition in the consolidated financial statements. The value of contributed goods was determined based on fair market value estimates. The value of contributed services was determined for volunteers that possess specialized skills, and would otherwise need to be purchased. These goods and services are recognized as revenue and expense (note 7).

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

#### O) Donated Media

LLS has conducted national public service announcements (PSA) media campaigns and benefited from donated media time that was aired on television and radio. The value of contributed media, which is recognized in the consolidated financial statements, was estimated based on the placement, audience, and demographics of the PSA's (note 7).

#### P) Cash Equivalents

Cash equivalents consist of short-term investments with an original maturity of three months or less from date of purchase, except for amounts held in investments.

#### Q) Investments

Investments are stated at fair value based upon quoted or published market prices, except for the fair values of alternative investments which are based on NAVs provided by the fund managers or general partners, based upon the underlying net assets of the funds consistent with the concepts of ASC 820. These values are reviewed and evaluated by management.

#### R) Fixed Assets and Depreciation

Fixed assets, which consist principally of equipment, software, and leasehold improvements, are recorded at cost, and are depreciated or amortized using the straight-line method over the estimated useful lives of the assets or the terms of the leases, if shorter, ranging 2 to 10 years (leasehold improvements 7 years; furniture, fixtures, and office equipment 7 to 10 years, and computer equipment and software 2 to 5 years).

# S) Other Long-Term Liabilities

Other long-term liabilities represent LLS's liability for the Internal Revenue Code Section 457 deferred compensation plans recorded at fair market value (note 9) and straight-line rent of office leases (note 10).

#### T) Professional Fees

Professional fees included in the consolidated financial statements principally include professional fundraising fees, contracted software development, and legal and auditing fees.

# U) Reclassifications

Certain reclassifications of 2016 amounts have been made to conform to the 2017 presentation.

# 2) Research and Co-Pay Assistance Program

LLS has various activities that are utilized to carry out its mission as presented below:

#### Research

Awards and Grants: Awards and grants for research are approved by LLS's Board of Directors and are recognized as expense when contractual conditions have been satisfied. The budgets for multi-year grants, which are generally two to five years in length, are approved on an annual basis and may be terminated at the discretion of LLS's Board of Directors. LLS has multi-year grant commitments of \$45,410 at June 30, 2017, which are conditioned upon future events and, accordingly, are not recorded. LLS has unconditional grants payable of \$64,052 and \$60,451 at June 30, 2017 and 2016, respectively, which are anticipated to be paid in the next year. Grant refunds of approximately \$923 and \$450 as of June 30, 2017 and 2016, respectively, have been netted against awards and grants expense.

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

TAP: TAP is LLS's strategic initiative to speed the development of blood cancer treatments and supportive diagnostics by creating business alliances with biotechnology and pharmaceutical companies. TAP provides funding for investigational new drug enabling studies and clinical-stage projects. TAP contracts are recognized as an expense in the year program milestones are achieved. Multi-year contracts, which are generally two to three years in length, are reviewed against milestones on a quarterly basis and may be terminated at the discretion of LLS's Board of Directors. LLS has contract commitments of \$9,144 and \$10,214 at June 30, 2017 and 2016, respectively, that are conditioned upon future events and, accordingly, are not recorded.

Commitments for the awards and grants and TAP programs are contingent upon the satisfactory completion of milestones and/or other conditions in the grant and contract agreements. If such conditions are satisfied, the amounts are estimated to be paid as follows:

Year end	dina	June	30:
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2018	\$ 28,702
2019	19,101
2020 and thereafter	 6,751
Total	\$ 54,554

### Co-Pay Assistance Program

Co-Pay Assistance Program: The Co-Pay Assistance program offers financial assistance to patients in meeting their insurance Co-Pay obligations for prescription medications or private/public health insurance premiums. Amounts awarded under the program are expensed in the year approved based on the available funding in the program. Revenue is recognized when the grants are received while expenses are recognized as patients are approved for participation according to program criteria. The Co-Pay Assistance payable of \$20,071 and \$13,469 has been established based on approved patient applications received through June 30, 2017 and 2016, respectively. At June 30, 2017, temporarily restricted net assets include \$8,148 received in 2017, which are available for expenditure and are intended to be awarded in fiscal 2018.

The following summarizes the activities of the Co-Pay Assistance program in 2017 and 2016.

	_	2017	2016
Beginning balance	\$	8,960	7,254
Co-Pay contributions		77,779	46,379
Amount expended during the year:			
Direct assistance to patients		(72,969)	(40,030)
Other expenses incurred and reimbursed under the contract	_	(5,622)	(4,643)
Amounts available for expenditures in the next year	\$ _	8,148	8,960

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

### 3) Investments

The following tables present LLS's fair value hierarchy of investments measured at fair value on an annual basis as of June 30, 2017 and 2016:

	_	2017	Level 1	Level 2	Level 3
Money market funds and cash Fixed income:	\$	63,155	63,155	_	_
Corporate bonds		49,312	49,312	_	_
Government securities and other		2,098	2,098	_	_
Equities:					
Large cap equity		32,356	32,356	_	_
International equity		30,261	30,261	_	_
Small/mid cap equity		20,813	20,813	_	_
Commodities	_	3,566	3,566		
	_	201,561	201,561		
Investments reported at net asset value:					
Multi strategy hedge funds	_	7,860			
Total investments reported at net asset value	_	7,860			
	\$_	209,421			

	_	2016	Level 1	Level 2	Level 3
Money market funds and cash	\$	58,704	58,704	_	_
Fixed income:					
Corporate bonds		36,228	36,228	_	_
Government securities and other		2,032	2,032	_	_
Equities:					
Large cap equity		22,466	22,466	_	_
International equity		20,406	20,406	_	_
Small/mid cap equity		10,429	10,429	_	_
Real estate		5,293	5,293	_	_
Commodities	_	2,996	2,996		
	_	158,554	\$158,554		
Investments reported at net asset value:					
Multi strategy hedge funds		7,503			
Long/short equities	-	2,236			
Total investments reported at net asset value	\$	9,739 168,293			

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

In 2016, LLS transitioned from a traditional Investment custodian to an Outsourced Chief Investment Officer. In this process, LLS liquidated its investment portfolio and reinvested all funds.

Investment expenses totaled \$376 and \$560 for the years ended June 30, 2017 and 2016, respectively. The unrealized gains were \$4,504 and \$3,513 for the years ended June 30, 2017 and 2016, respectively.

LLS's alternative investments are diversified across two investment strategies, as follows:

- Multi strategy hedge funds represent investments in a broad range of investment strategies that seek to
  exploit opportunities as they occur in the markets due to temporary dislocations or structural inefficiencies and
  include event-driven strategies, distressed debt, merger and other arbitrage, and value investing.
- 2. Long/short equities primarily investments in funds that, in turn, invest in liquid, marketable securities, attempting to realize gains through the identification of mispriced securities.

These strategies create indirect exposure to LLS through short sales of securities, trading in future and forward contracts, and other derivative products. Derivatives are investment contracts used to hedge risk. While these financial instruments may contain varying degrees of risk, LLS's risk with respect to such transactions is limited to its capital balance in each investment.

LLS's alternative investments contain various redemption restrictions with required written notice ranging from 45–95 days. By contrast, all of LLS's nonalternative investments are highly liquid and can be redeemed daily without restriction. As of June 30, 2017 and 2016, the following table summarizes the redemption provisions for those investments reported at NAV:

	_	2017	2016
Redemption period:			
Quarterly	\$	6,265	6,003
Annual		1,595	3,736
Total	\$	7,860	9,739

As of June 30, 2017 and 2016, LLS had no unfunded commitments on its alternative investments.

### 4) Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets and the income earned on permanently restricted net assets are available for the following purposes at June 30, 2017 and 2016:

	_	20	17	20	16
	_	Temporarily restricted	Permanently restricted	Temporarily restricted	Permanently restricted
Time restrictions	\$	6,297	_	272	_
Research		7,097	3,035	19,377	3,280
Patient service		7,533	_	5,367	_
Co-Pay assistance		8,148	_	8,960	_
Other	_	86	121	265	157
Total	\$ <sub>=</sub>	29,161	3,156	34,241	3,437

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

LLS follows the provisions of the New York Prudent Management of Institutional Funds Act, which imposes guidelines on the management and investment of endowment funds. LLS has interpreted the relevant law as allowing LLS to appropriate for expenditure or accumulate so much of an endowment fund as LLS determines is prudent considering the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument.

LLS has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while seeking to protect the original value of the gift. The spending rate policy at June 30, 2017 and 2016 was 4%, plus any additional amounts advised by donors. Under this policy, the endowment assets are invested in a manner that is intended to produce results consistent with LLS's overall investment strategy.

The following table presents changes in the donorrestricted endowment funds for the year ended June 30, 2017:

	-	Temporarily restricted	Permanently restricted	Total
Endowment net assets at July 1	\$	2,962	3,437	6,399
Investment income		428	_	428
Net appreciation		335	_	335
Contributions		_	5	5
Reclassifications		(347)	(286)	(633)
Appropriation for expenditure	-	(252)		(252)
Endowment net assets at June 30	\$ =	3,126	3,156	6,282

The following table presents changes in the donor-restricted endowment funds for the year ended June 30, 2016:

	_	Temporarily restricted	Permanently restricted	Total
Endowment net assets at July 1	\$	3,086	3,690	6,776
Investment (loss) income		(164)	64	(100)
Net appreciation		280	_	280
Reclassifications		_	(277)	(277)
Appropriation for expenditure	_	(240)	(40)	(280)
Endowment net assets at June 30	\$ =	2,962	3,437	6,399

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

### 5) Contribution and Other Receivables

LLS's contribution and other receivables at June 30, 2017 and 2016 consist of unconditional promises to give, receivables associated with service revenue, and legacies for which the underlying wills have been declared valid by the probate court and no other conditions are required to be met. Contributions and other receivables consist of the following:

	 2017	2016
Campaign contributions	\$ 2,749	4,248
Co-Pay contributions	6,000	6,450
Other restricted contributions	8,080	6,546
Service revenue and other	 956	
Total	\$ 17,785	17,244

Contributions receivables are originally recorded based on discounted cash flows using a risk adjusted discount rate. Amounts are scheduled to be received as follows:

	_	2017	2016
Less than one year	\$	13,688	10,723
1 to 5 years		5,186	7,272
After 5 years	_	25	50
Subtotal		18,899	18,045
Less:			
Allowance for uncollectible accounts		(357)	(169)
Discount to present value (1.5% to 5.0%)	_	(757)	(632)
Total	\$_	17,785	17,244

As of June 30, 2017 and 2016, 53% and 65% of gross legacies and contributions receivable were from two funding sources.

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

### 6) Deferred Revenue

The majority of deferred revenue includes amounts received for special events that will be held subsequent to the fiscal year end. Deferred revenue as of June 30, 2017 and 2016 consists of the following:

	_	2017	2016
Grants	\$	45	1,145
Service revenue		2,100	_
Special events	_	11,883	11,771
Total	\$	14,028	12,916

### 7) Donated Goods, Services and Media

The value of donated goods, donated services for family support group facilitators and research grant reviewers, as well as donated media are included in both revenue and expense as shown below:

	_	2017	2016	
Donated goods	\$	3,552	_	
Donated services		2,430	2,867	
Donated media	_	8,612	8,308	
Total	\$_	14,594	11,175	

# 8) Fixed Assets, Net

Fixed assets at June 30, 2017 and 2016 consist of the following (in thousands):

		2017	2016
Leasehold improvements	\$	1,795	1,434
Furniture, fixtures, and other office equipment		3,547	3,397
Computer equipment and software	-	36,350	39,706
Total		41,692	44,537
Less accumulated depreciation and amortization		(31,573)	(27,591)
Fixed assets, net	\$	10,119	16,946

In 2017, an impairment of fixed assets of \$5,434 was recorded for the write-off a fund-raising platform that will no longer be utilized by LLS.

The Leukemia & Lymphoma Society, Inc. / June 30, 2017 (Amounts in thousands)

#### 9) Retirement Plans

LLS has a defined contribution 403(b) plan covering all employees meeting age and service requirements. LLS contributions are based on a percentage of each eligible employee's salary and years of service. Expenses under this plan aggregated \$2,149 and \$1,827 for the years ended June 30, 2017 and 2016, respectively.

LLS has nonqualified deferred compensation plans for its executive staff subject to the provisions of the Internal Revenue Code Section 457 (the 457 Plans). There were no expenses incurred for the years ended June 30, 2017 and 2016. The assets of the 457 Plans are included in investments in the accompanying consolidated balance sheet and amounted to approximately \$1,574 and \$1,405 at June 30, 2017 and 2016, respectively. The liabilities of the 457 Plans are included in other long-term liabilities in the accompanying consolidated balance sheet and amounted to approximately \$1,574 and \$1,374 at June 30, 2017 and 2016, respectively.

# 10) Lease Commitments

The leases for premises, which LLS's National Office and chapters occupy, expire on various dates through March 31, 2031, and provide for certain payments subject to escalation and periodic rate increases relating to real estate taxes, operating expenses, and utilities.

The approximate minimum aggregate future annual rental commitments are summarized as follows:

Year ending June 30:

2018	\$	7,106
2019		6,134
2020		5,636
2021		5,243
2022		4,477
Thereafter		13,923
	_	
Total	\$	42,519

### 11) Joint Costs Allocation

For the years ended June 30, 2017 and 2016, LLS incurred expenses to conduct activities that had both fundraising appeals as well as mission program and management and general components (joint activities). Those joint activities included direct mail, coinboards, and media campaigns. Such costs are allocated based on applicable accounting standards and were allocated as follows:

		2017	2016
Fund raising	\$	12,832	13,901
Patient and community service		2,666	2,076
Public health education	_	5,002	5,117
Total	\$	20,500	21,094

# **OUR MISSION**

Cure leukemia, lymphoma, Hodgkin's disease and myeloma, and improve the quality of life of patients and their families.

